Measuring the Effects of the COVID-19 Pandemic on Consumer Spending Using Card Transaction Data



Introduction



- Large shifts in the economy are occurring in days and weeks, not months and years
- Use daily card transaction data to get an early read on the effects of the pandemic on spending
- Timely data already help inform monthly and quarterly estimates at BEA

Data



Fisery card transaction data

- One of the world's largest card transaction intermediaries
- \$2.6 trillion in annual card transactions worldwide
- Each observation is a single transaction (e.g., debit, credit or gift card) or online transaction
- Transactions are aggregated and anonymized to the state and national level by 3-digit NAICS

Data series constructed using FRB and Palantir methodology

- FRB Paper <u>Aladangady et al. (2019)</u> rolling panel of merchants
- o Produces a more stable and informative series
- Correlated with national estimates, especially for retail categories

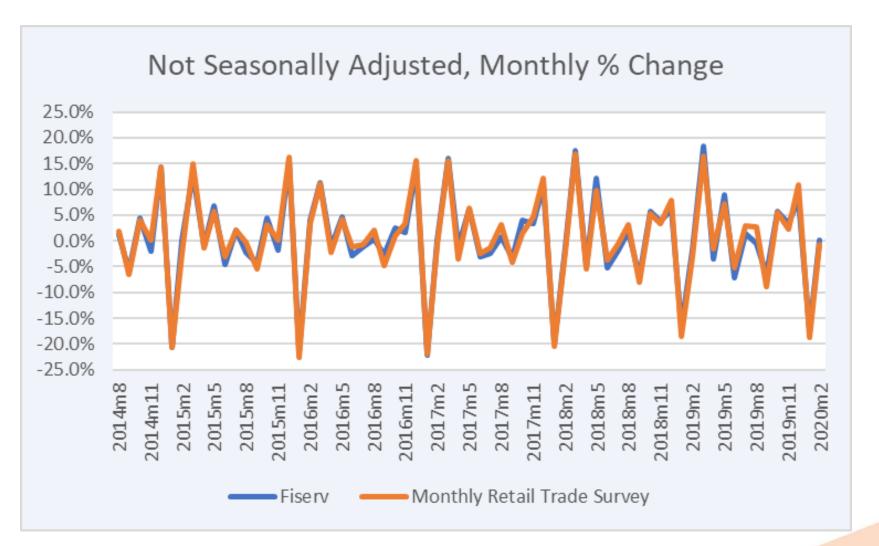
Limitations



- Not nationally representative
- Poor coverage for e-commerce (i.e., non-store retail category)
- Challenges in capturing exiting businesses
 - Estimates potentially understate spending decline and overstates spending recovery

Comparison with MRTS





Event study regression

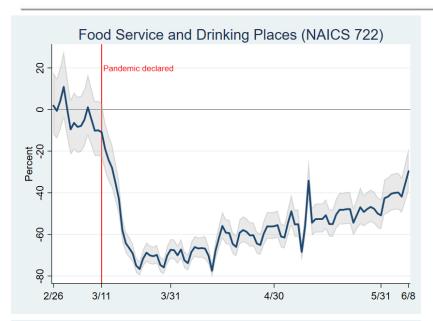


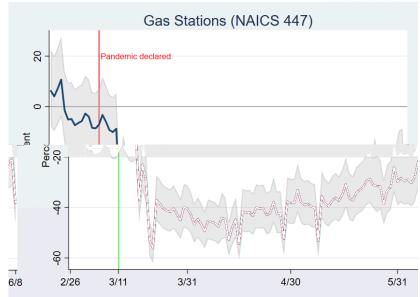
$$Log(Spend_{t,naics}) = \gamma_{t,naics} \cdot (t > event_{start}) + \beta \cdot X_{t,naics} + \varepsilon_{t,naics}$$

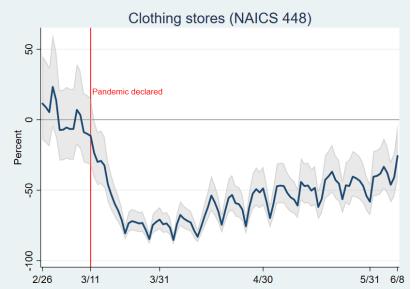
- $\gamma_{t,naics}$ day specific fixed effects around March 11th event date
- $X_{t,naics}$ holiday, month, year and day of week fixed effects
- $\varepsilon_{t,naics}$ error term

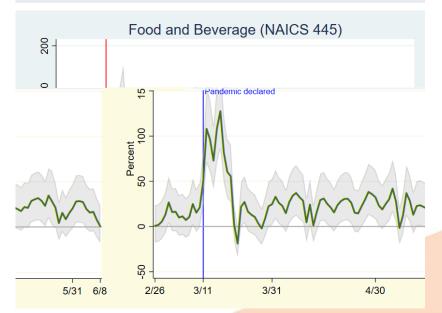
Patterns in Retail and Food Services







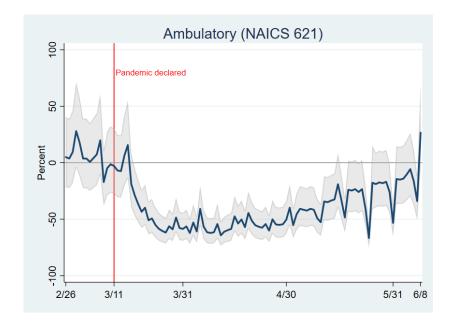




Services

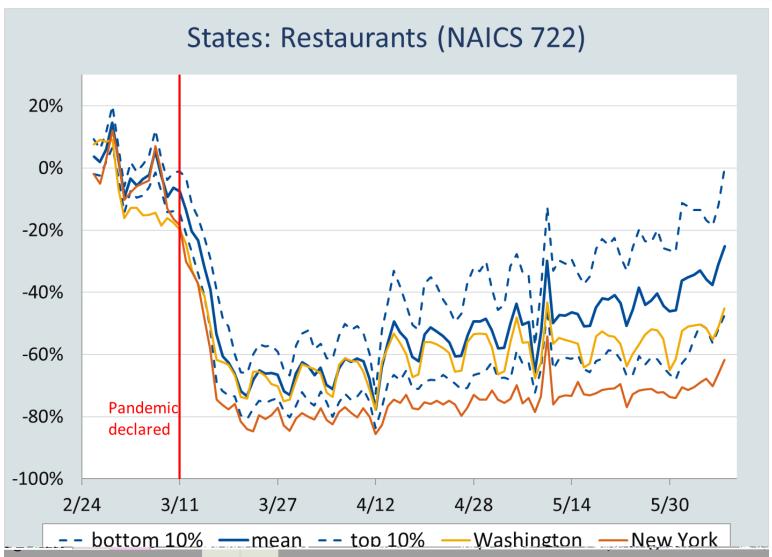






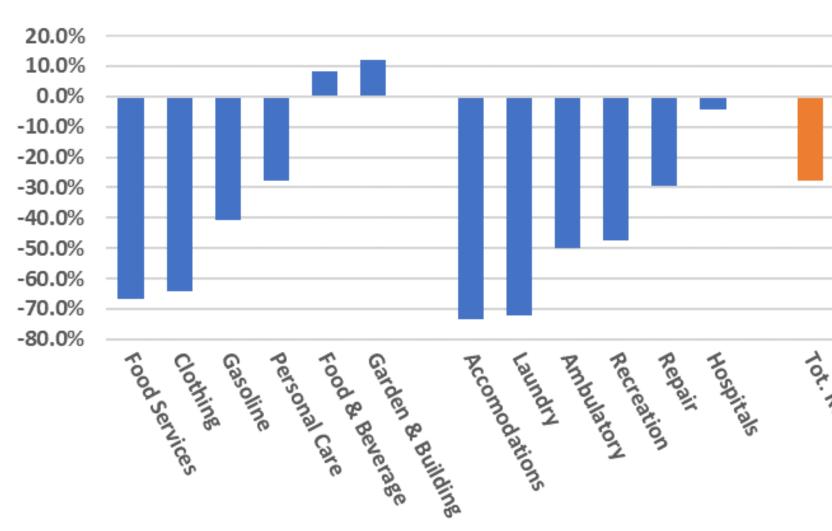
State-level event study





Pandemic effect – March 21th to April 22nd





Tot. Ret. & Select Services

Lessons



- Benefits of BEA working with Fiserv data before the pandemic
 - Contracting, analysis and production
- Card data is a promising, especially when timeliness is important
- More work needed to validate the accuracy of these data
- Uncertainty → important to consider multiple data sources

Links



 "Measuring the Effects of the COVID-19 Pandemic on Consumer Spending Using Card Transaction Data" by Abe Dunn, Kyle Hood and Alex Driessen

• BEA - COVID 19 and Recovery